LOYOLA COLLEGE (AUTONOMOUS), CHENNAI – 600 034



U.G. DEGREE EXAMINATION – **ALLIED**

FIRST SEMESTER - APRIL 2023

CO 1101 - MANAGERIAL COMMUNICATION

Date: 08-05-2023	Dept. No.	Max.: 100 Marks
Time: 09:00 AM - 12:00 NOON		

SECTION-A

 $(10 \times 2 = 20 \text{ Marks})$

Answer all the questions:

- 1. What is emotional intelligence?
- 2. Define "Sales letters".
- 3. What do you understand by a circular letter?
- 4. What is the difference between hearing and listening?
- 5. Suggest any two advantages of visual presentation.
- 6. What do you understand by minutes?
- 7. Define "Informal communication".
- 8. What is an agenda of a meeting?
- 9. Identify any two benefits of video conferencing.
- 10. Explain the term "Grapevine Communication".

SECTION-B

 $(4 \times 10 = 40 \text{ Marks})$

Answer any FOUR questions:

- 11. Explain the objectives and importance of business communication.
- 12. Write a memo to your salesman who works in your departmental store, asking for an explanation for his frequent unauthorized absence from duty.
- 13. Explain the points to be observed in formulating business letters.
- 14. "In the effective communication, conciseness and completeness are as importance as courtesy and clarity". Discuss.
- 15. Discuss the functions of non-verbal communication.
- 16. Elucidate the essential elements of effective oral communication.
- 17. Write a complaint letter regarding goods supplied are substandard and defective.

SECTION-C

(2 x 20=40 Marks)

Answer any TWO questions:

- 18. Elaborate the various steps involved in the process of communication.
- 19. What is meant by barriers of communication? List the various barriers to communicate and state how they can be overcome?
- 20. Discuss the advantages and disadvantages of formal communication.
- 21. Analyse the different kinds of electronic communication system with suitable examples.

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